

ANOTHER RETARGETING SUCCESS STORY

# [FENCING CONTRACTOR]

GEO-TARGETING: [WI]

# HIGHLIGHTS

## **TALKING POINTS**

- Retargeting contributes 12% of conversions
- Cost per conversion is 23% of regular campaigns
- Search campaigns included branded search which weakens the comparison
- Campaign running for 1 year now.
- Monthly budget \$1k

our results: \$4.50 Retargeting CPA

CLIENT GOAL: \$30 CPL

RESULTS

Average CPA is \$20.81 across the account as a whole

Retargeting performance is highly dependent on the volume and quality of inbound visitor traffic to the website.

# **PERFORMANCE DATA**

### NETWORK PERFORMANCE COMPARED TO PREVIOUS MONTH

### 04/01/2019 - 04/30/2019

Network	Data Source	Imprs.	Clicks	CTR	CPC	Total Convs.	Total Conv. Rate	Cost / Tot. Conv.
Display Network	Google Adwords	<b>10,733</b> 162.42%	<b>38</b> <b>1</b> 37.50%	0.35% • -9.50%	\$0.71 \$0.28	6.00 0.00%	<b>15.79%</b> • -57.89%	\$4.50 295.47%
Search Network	Google Adwords	<b>2,419</b>	<b>151</b> 17.05%	<b>6.24%</b> ▼ -22.33%	\$6.99 \$-0.89	<b>53.00</b> • -15.87%	<b>35.10%</b> • -28.13%	\$19.91 23.44%

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# Example of your image ad at 300×250 Example of your text ad at 300×250 Image: Description of the product o

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**AD EXAMPLES**